



# PROPERTY UPDATE

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### **New Zealand Property Market Update**

New Zealand's property market remains mixed, with modest fluctuations across regions and buyer sentiment reflecting a cautious optimism. As of May 2025, the national median sale price declined slightly by 0.9% year-on-year, settling at \$763,000. When excluding Auckland, the national median held steady at \$689,000, showing resilience outside the country's largest urban centre.

While regional variation remains, stabilised interest rates have supported increased buyer activity across many markets. In May, the number of properties sold nationally rose by 8.9% year-on-year, increasing from 6,579 to 7,166. Excluding Auckland, sales grew by 11.3%, from 4.593 to 5.114.

New listings also saw a modest national lift, rising by 2.9% compared to May 2024, totalling **9,489**. However, this growth was largely driven by Auckland. Excluding Auckland, new listings fell slightly by **0.9%**, to 5,835. Inventory levels continue to trend upward, with 34,415 properties available for sale—an increase of 5.6% year-on-year.

#### **Dunedin Market Snapshot**

Dunedin's median sale price rose by 5.3% annually, reaching \$600,000, indicating solid growth within the city. All buyer segments were active during May, although investor participation remains cautious amid ongoing regulatory and economic uncertainty. Open home attendance was particularly strong for new listings and well-priced first homes. Auction activity showed slight improvement, with more properties selling under the hammer and strong post-auction clearance. However, vendor price expectations continue to sit above current market sentiment, contributing to extended days on market for some listings.

We are seeing a stable market overall, with no major shifts in sentiment during May. Cost-of-living pressures continue to weigh on buyers' financial confidence. Looking ahead, a seasonal slowdown in new listings is expected through the winter months. However, any further softening in interest rates may provide support for continued market stability.

**49** Days to Sell

The current median Days to Sell of 49 days is more than the 10-year average for May which is 41 days. There were 20 weeks of inventory in May 2025 which is 4 weeks more than the same time last year.

Compared to May 2024

**▼ -0.2**%

14.8%

Median Price

Sales Count

Days to Sell

Compared to April 2025

-12.1%

**13.4**%

Median Price

Sales Count

Days to Sell

-12.1%

Seasonally Adjusted Median Price

0.3% Seasonally

Adjusted Sales Count



### **North Dunedin Update**

#### What's happening in our market?

As we look ahead to the next five to ten years in the Dunedin student accommodation sector, one message is coming through loud and clear: change is coming, and with it, opportunity!

Over the coming years, New Zealand is set to experience a substantial wave of secondary school leavers, part of a wider demographic trend that will see a sharp rise in the number of young people entering tertiary education. This surge is expected to directly impact enrolment at the University of Otago, further accelerating its planned growth and placing increased demand on student housing and infrastructure in North Dunedin. For landlords and investors, this represents a critical opportunity to prepare for sustained upward pressure on rental demand across the campus precinct.

The University of Otago has publicly stated its ambition to grow from approximately 18,100 full-time equivalent students to 24,000 by 2030. That's an increase of nearly 6,000 full-time students. For North Dunedin landlords, this isn't just a number. This is the future of our market. And yet, despite these clear signals, there appears to be a significant disconnect between what's planned at a city level and what's forecast at the university level. In its recent submission to the Dunedin City Council, the university noted that its projected growth is not reflected in any of the city's models for population or infrastructure planning. This includes the all-important area of student housing.

#### "Where are they going to live?"

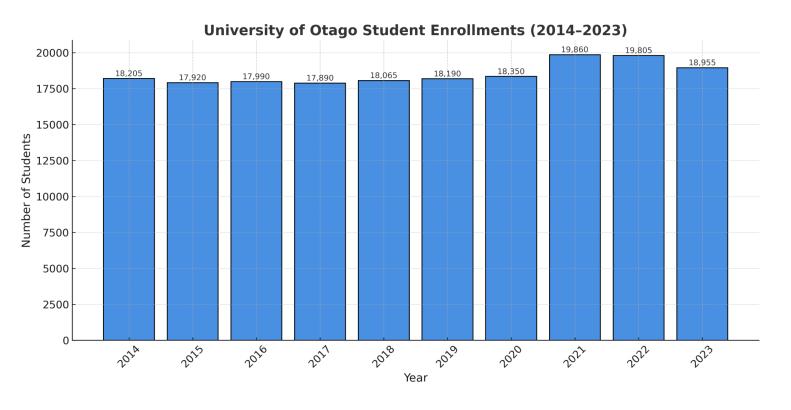
The University is requesting to be actively involved in future

housing capacity reviews—an essential step, given that the demand curve is already tilting upward and will continue to climb steadily over the next five years. North Dunedin remains the heartbeat of Otago's student life. It is, without a doubt, where the bulk of students want to live. Students are now looking more towards renting quality, good value for money flats. Most landlords have taken the feedback on over the past few years and upgraded their properties to meet the demand. This isn't a market in decline, it's a market in transition. Smart investors are already future-proofing their portfolios by:

- Adding bedrooms or modernising layouts to maximise rental return per square meter
- Buying strategically within walking distance of campus, uni amenities, and popular student hotspots
- Looking into long-term partnerships with the university around uni flats or housing initiatives.
- Purchasing now before prices increase.

There's a growing push from student groups, the university, and the wider community to reinstate the Tertiary Precinct Planning Group, a collaborative body that once brought together the Otago University Students' Association, the university itself, landlords, the DCC, and the Otago Regional Council to proactively shape the future of North Dunedin.

As a landlord/investor, now is the time to be at the table, or at least be acutely aware of what's happening at it. For those of us with investments in North Dunedin, this is both a warning and an incredible opportunity. Those who act strategically by renovating, buying smart, engaging with planners, and staying ahead of compliance stand to benefit immensely over the coming decade.



#### **MBIE Compliance Update**

In lieu of the upcoming healthy home deadline (1 July 2025) the Ministry of Business, Innovation and Employment's Tenancy Compliance and Investigations Team (MBIE) is currently carrying out proactive compliance checks in our area, with a particular focus on Healthy Homes Standards. This isn't a random sweep. MBIE is targeting properties where bond refunds have been claimed, especially those involving deductions by landlords or property managers for damage related issues. These addresses are being flagged for follow-up, and selected properties across Dunedin, including North Dunedin, will be subject to site visits.

The purpose of these inspections is to ensure that all legal requirements are being met, including:

- Adequate heating
- Proper insulation
- Effective ventilation
- Protection from moisture ingress and drainage issues
- Draught stopping
- General health and safety maintenance

During inspections, MBIE may request documentation to demonstrate this, including evidence of assessments, work carried out, or scheduled maintenance. Importantly, if there are outstanding issues, but you can clearly show that work is underway or scheduled, MBIE has indicated that a warning notice may be issued rather than a fine or

formal action. However, unresolved maintenance problems, especially those identified at the start of a tenancy, may result in further enforcement. Possible outcomes of a noncompliance finding include:

- A formal warning
- An Infringement or Improvement Notice
- Referral to the Tenancy Tribunal

It is important for tenants to notify their landlords of required repairs or maintenance issues in a timely manner and for landlords to do their part to ensure this is completed within a reasonable timeframe.

While there is no legislated requirement for the frequency of Healthy Homes re-inspection's, most reports were completed several years ago. Since then, updates to the standards may mean that older reports no longer accurately reflect a property's compliance. If your property has not been assessed by a qualified third-party assessor within the past two years, a reassessment is strongly recommended. The clear message from MBIE is this: if you're doing the right thing, documenting your efforts, and responding to issues promptly, you're on solid ground. But if standards are being ignored, or shortcuts are taken, enforcement action is very much on the table. As a landlord, proactively staying ahead of these checks is essential to safeguarding your investment and ensuring long-term success.









Whether you own a family home or an investment property, we can guide you through the sales process to get you the best result.



Let's talk.

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## RECENTLY SOLD



295 Rattray Street, Central Dunedin

Sale Price: \$1,700,000 + GST

Vendor: Arrowtown Purchaser: Australia



161 Forth Street, North Dunedin

6 BED | 2 BATH

Sale Price: \$997,500 6.7%

Vendor: Overseas Purchaser: Wanaka



169 York Place, Central Dunedin

9 BED | 4 BATH

Sale Price: \$915,000 10.3%

Vendor: Hokitika Purchaser: Dunedin



70A Heriot Row, North Dunedin

4 BED | 2 BATH 1 GARAGE

Sale Price: \$900,000 5.8%

Vendor: Dunedin Purchaser: Dunedin



23A Cargill Street, Central Dunedin

5 BED | 3 BATH 1 OSP

Sale Price: \$857,500

Vendor: West Melton Purchaser: Auckland



23C Cargill Street, Central Dunedin

5 BED | 3 BATH 1 OSP

Sale Price: \$857,500

Vendor: West Melton Purchaser: Auckland



23B Cargill Street, Central Dunedin

5 BED | 3 BATH

Sale Price: \$855,000 6.2%

Vendor: West Melton Purchaser: Auckland



8 Heriot Row. Central Dunedin

7 BED | 2 BATH

Sale Price: \$785,500 8.1%

Vendor: Tauranga Purchaser: Auckland



500 Great King Street, North Dunedin

6 OSP

Sale Price: \$740,000 + GST (if any)

Vendor: Dunedin Purchaser: Dunedin



36 Clyde Street, North Dunedin

5 BED | 1 BATH

Sale Price: \$720,000 6.9%

Vendor: Wellington Purchaser: Rangiora



43-45 Arthur Street, Central Dunedin

6 BED | 3 BATH

Sale Price: \$700,000 6.6%

Vendor: Auckland Purchaser: Dunedin



154 Queen Street, North Dunedin

5 BED | 1 BATH

Sale Price: \$685,000 6.3%

Vendor: Ashburton Purchaser: Auckland



112 Rosebank Avenue. Wakari

5 BED | 2 BATH

Sale Price: \$670,000

Vendor: Wanaka Purchaser: Dunedin



142 Victoria Road, St Kilda

3 BED | 2 BATH 1 GARAGE + OSP

Sale Price: TBC

Vendor: Dunedin Purchaser: Dunedin



**41 Montague Street,** North East Valley

3 BED | 1 BATH 1 GARAGE

Sale Price: \$470,000

Vendor: Dunedin Purchaser: Dunedin



19A Woodhaugh Street, Woodhaugh

1BED | 1BATH

Sale Price: \$340,000

Vendor: Oamaru Purchaser: Dunedin



5 Seddon Street, Ravensbourne

3 BED | 1 BATH 1 GARAGE

Sale Price: \$313,000

Vendor: Dunedin Purchaser: Dunedin



32 Bay Road, Warrington

Sale Price: \$190,000

Vendor: Dunedin Purchaser: Warrington



We have buyers looking for the following:

- Multi-unit blocks of flats up to \$2,000,000
- University flats \$500,000 \$900,000

## **INVESTMENT LISTINGS**







9 Ethel McMillan Place, North Dunedin

8 BED | 3 BATH **OSP** 

Rental Price: \$1790pw

Sale Price: \$1,450,000



24 Melrose Street, Roslyn

10 BED | 5 BATH

Rental Price: \$1600pw

Sale Price: Negotiable over \$1,250,000



39 Royal Terrace, Dunedin Central

11 BED | 2 BATH

Rental Price: \$109,460 annualised (gross income)

Sale Price: By negotiation



133B London Street, Central Dunedin

7 BED | 3 BATH **OSP** 

Sale Price: By negotiation



78A Manor Place, **Dunedin Central** 

4 BED | 4 BATH

**OSP** 

Rental Price: \$1190pw

Sale Price: \$869,000







148/148A Dundas Street, North Dunedin

4 BED | 1 BATH 3 BED | 1 BATH

Rental Price: \$1230pw

Sale Price: Enquiries over \$850,000



647 George Street, North Dunedin

5 BED | 2 BATH

Rental Price: \$900pw

Sale Price: \$799,000



65 Arthur Street, Central Dunedin

6 BED | 2 BATH

Rental Price: \$1260pw

Sale Price: \$779,000



740D George Street, North Dunedin

3 BED | 1 BATH OSP

Rental Price: \$750pw

Sale Price: Enquiries over \$730,000



740G George Street, North Dunedin

2 BED | 2 BATH

1 OSP

Rental Price: \$580pw

Sale Price: By negotiation



9/73 Buccleugh Street, North East Valley

4 BED | 4 BATH **OSP** 

Rental Price: \$1130pw

Sale Price: Enquiries over \$670,000



157 Forth Street, North Dunedin

6 BED | 1.5 BATH

Rental Price: \$990pw

Sale Price: Enquiries over \$660,000



16 Agnew Street, North Dunedin

6 BED | 1 BATH

Rental Price: \$960pw

Sale Price: Enquiries over \$650,000



27 Gladstone Road. North East Valley

6 BED | 1 BATH OSP

Rental Price: \$720pw

Sale Price: \$649,000



36 Woodhaugh Street, Woodhaugh

5 BED | 1 BATH

Rental Price: \$875pw

Sale Price: \$649,000



72 Dundas Street. North Dunedin

4 BED | 1 BATH

Rental Price: \$600pw

Sale Price: Enquiries over \$489,000

10/97 Queen Street.



1 Haddon Place Dunedin Central

4 BED | 1 BATH

Rental Price: \$700pw

Sale Price: Enquiries over \$500,000



7/377 Leith Street, North Dunedin

1BED | 1BATH

Rental Price: \$520pw

Sale Price: \$499,000



North Dunedin

2 BED | 1 BATH OSP

Sale Price: By negotiation

## RESIDENTIAL LISTINGS





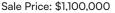






1371 Taieri Mouth Road, Taieri Mouth

3 BED | 1 BATH









**77 Queens Drive,** St Kilda

4 BED | 1 BATH 2 GARAGES

Sale Price: Enquiries over \$790,000



**267 North Road**, North East Valley

6 BED | 2 BATH 1 GARAGE

Sale Price: Enquiries over \$620,000



**229C Highgate,** Roslyn

2 BED | 1 BATH 1 GARAGE

Sale Price: Enquiries over \$620,000





93 M Fairfi 2 BEI 1 GAI

93 Main Road, Fairfield

2 BED | 1 BATH 1 GARAGE + OSP

Sale Price: \$529,000







**36A Duncan Street,** Dunedin Central

3 BED | 1 BATH OSP

Sale Price: \$499,000



**2/31 Dowling Street,** Dunedin Central

2 BED | 1 BATH

Sale Price: \$489,000

## SECTIONS FOR SALE



18A, 18B, 18C Barr Street, Kenmure

1.9531 hectares (+/-)

Sale Price: \$995,000



254C Middleton Road, Corstorphine

1.0689 hectares (+/-)

Sale Price: Enquiries over \$650,000



Lot 2, 39 Blackhead Road, Concord

687m<sup>2</sup> (+/-)

Sale Price: By negotiation

# THINKING OF SELLING?

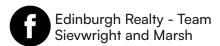
CONTACT US TODAY FOR A FREE, NO OBLIGATION APPRAISAL OF YOUR PROPERTY.













Property Investments Dunedin